Weekly Newsletter





MARKET OVERVIEW

EUROZONE

• Eurozone producer prices declined 0.3% MoM in November, from +0.8% in the previous month, partly due to the impact of the "gilets jaunes" demonstrations in France.

UNITED KINGDOM

· Nationwide house prices took a pre-Brexit hit in December, declining by 0.7% MoM, the biggest monthly fall since July 2012.

UNITED STATES

· Initial jobless claims for the week ended December 29 were higher than expected up 10,000 to 231,000.

ASIA & EMERGING COUNTRIES

• The decrease in the China Caixin Manufacturing PMI was higher than expected at 49.7 in December, versus 50.2 in November, its first contraction since May 2017.

THEME OF THE WEEK

Ringing in the New Year

SUMMARY

INVESTMENT & MARKETS OVERVIEW

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Observation date in next two weeks

GLOSSARY

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XS1816572785	18M EUR PHOENIX PLUS 80% VK FTI	08/01/2019
XS1816572199	18M USD PHOENIX PLUS 80% VK MT	08/01/2019
	5Y EUR PH+ WO 75% SX7E SXPP SXDP	
XS1816573247	0,39% P.M.	08/01/2019
	3Y EURQ PHOENIX PLUS WORST OF	
XS1574472384	50% HUI SX5E 1.10% P.Q. 21042020	11/01/2019
	3Y USD FLOORED CAPPED FLOATER	
	100%KG [3.00%;(USDLIB3M;1.00%)]	
XS1417403265	12102019	12/01/2019
	5 Y USD PHOENIX PLUS SX7E 60%	
XS1778423894	1,415% p.q.	14/01/2019
XS1669740976	3Y USDQ PH+ SD WO 70% 2914 JT	16/01/2019
	18M EUR PHOENIX PLUS 80% TUI	
XS1864698011	BKNG TRIP	17/01/2019



Ringing in the New Year

2018 will be remembered as one of the poorest years in financial markets. Not so much interms of percentage declines—the MSO. Worldindex shed 4.2% on a net total return basis in USD, painful but much less so than 2002 s-32.1% or 2008 s-38.0% but rather because so many markets lost ground at the same time. According to Société 6. Lérate Corporate and Investment Banking data, every single equity market declined last year in USD terms, as did every global sector apart from Healthcare. And although 10-year sovereign bonds did register positive returns on Q4 safe-haven flows, corporate bond markets lost ground across the board. What will the bells ring in for 2019?

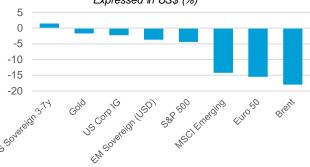
The reasons behind the 2018 weakness are well known. Escalating protection is rhetoric from the White House has raised fears that globalisation might go into reverse. Central banks have changed tack—after years of synchronised easing asset purchases are slowing or going into reverse as gradual policy normalisation continues. Political wornies are manifold-protests in France, budget slippage in Italy, the fog surrounding Brexit, the end of Republican dominance of US Congress, and so on And investors have begun to fear that a recession might be at hand.

Looking at each in more detail, we should highlight that Washington and Beijing have provided some crumbs of trade comfort in recent weeksdelegations are now set to meet in Orina on January 7-8. Regarding central banks, the Federal Reserve has recently indicated that rates were now dose to neutral—after four hikes in 2018, we only expect two this year. And with underlying inflation currently at 1.9% year-on-year and key rates at 2.25-2.50%, monetary policy is hardly restrictive.

Political events remain highly uncertain of course, but even here there are more encouraging signs. The Macron government has announced massive fiscal stimulus to address some "digits jaunes concerns. The Italian parliament has now approved a lower deficit than initially sought by the coalition. With time ticking away, Theresa Mays Withdrawal Agreement remains the only Brexit deal on the table. And the split in Congress between the Republican Senate and Democrat House spells legislative grid ockparadoxically, this means good visibility for investors.

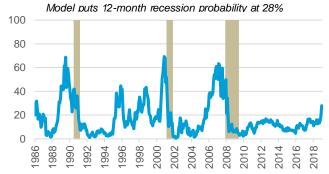
As regards the US economy, the picture is much better balanced than recent headines suggest. Although December ISM manufacturing confidence fell sharply, at 54.1 it remains consistent with continued expansion. And although US housing was weak last year, the average level of consumer confidence in

Main asset classes performance in 2018 Expressed in US\$ (%)



Sources: SGPB, Datastream, data as of 07/01/2019

US Recession Probabilities



Sources: SGPB, Macrobond, data as of 07/01/2019

Putting it all together

- We continue to expect global economic expansion in 2019, albeit at a slower pace than last year.
- Corporate earnings-per-share growth this year is expected at 7.2% for the MSCI World.
- Trailing EPS multiple fell sharply in 2018 from 20.5x to 16.1x, 20% below its 20-year average making valuation rather more attractive than twelve months ago.
- In all, we still prefer equities to bonds for 2019

2018 was the highest since 2001, bd stered by the lowest level of **SOCIETE GENERALE** unemployment since 1969. Indeed, our proprietary model puts 12-month Private Banking recession probability at only 28%.



Food for thought

What happened last week?

EUROZONE

Eurozone final manufacturing PMI fell for the fifth consecutive month, printing at 51.4, versus 51.8 in November, still above the 50-threshold level distinguishing expansion from contraction.

Eurozone consumer prices were up 1.6% YoY in December, down from the previous month's 1.9%, or the slowest since April.

Eurozone producer prices declined 0.3% MoM in November, from +0.8% in the previous month, partly due to the impact of the "gilets jaunes" demonstrations in France.

UNITED STATES

ISM Manufacturing PMI fell unexpectedly to 54.1 in December, from a previous reading of 59.3.

Initial jobless claims for the week ended December 29 were higher than expected up 10,000 to 231,000.

Total vehicle sales rose slightly to 17.5 million units in December, from 17.4 million in November.

UNITED KINGDOM

Manufacturing PMI unexpectedly hit a 6-month high at 54.2 in December, from 53.6 a month earlier, on the back of new order inflows amid pre-Brexit stockpiling. Construction PMI fell to 52.8 from 53.4 in November.

Nationwide house prices took a pre-Brexit hit in December, declining by 0.7% MoM, the biggest monthly fall since July 2012. Simultaneously, the drop in home-loan approvals in November to 63,728 was sharper than expected at the lowest since April.

ASIA & EMERGING MARKETS

The decrease in the China Caixin Manufacturing PMI was higher than expected at 49.7 in December, versus 50.2 in November, its first contraction since May 2017. However, Caixin Services confidence hit the highest level since January.

Indonesia's inflation rate came in at 3.1% YoY in December, lower than November's 3.2% but higher than expected, with food prices boosting the headline figure.

This week s key events

		Per.	Prev.	Cons.
USA				
7 Jan.	Factory Orders MoM	Nov.	-2.1%	0.3%
11 Jan.	Inflation rate YoY	Dec.	2.2%	1.9%
Eurozon	е			
7 Jan;	Retail Sales MoM	Nov.	0.3%	0.1%
8 Jan;	Economic Sentiment:	Dec.	109.5	108.5
United k	ingdom			
11 Jan;	GDP Estimate YoY	Nov.	1.5%	1.3%
11 Jan.	Manufacturing output YoY	Nov.	-1.0%	-0.6%
Asia & E	Emerging markets			
10 Jan.	China: Inflation rate YoY	Dec.	2.2%	2.1%
10 Jan.	China: outstanding loan growth	Dec.	13.1%	13.2%

Sources: DataStream Bloomberg 7 January 2019, Note: YoY = year-on-year; QoQ = quarter-on-quarter; MoM = month-on-month P = preliminary figure A = advanced figure F = final figure seasonally adjusted ECB = European Central Bank

36	180.98	-0.21	4.75	51
36 .56	740.21	-6.87	8.83	21
51.88 5.24	122.56	-9.45	1.54	78

Market performance

		•		• •									
Interest rates	Last	1wk		3mth	YTD	12mth	Government bonds*		1wk		3mth	YTD	12mth
EONIA (EUR)	-37 bp	-3 bp		0 bp	-1 bp	-1 bp	United States (3-7yr)		1,0 %	•	3,7 %	0,7 %	2,3 %
3mth Euribor (EUR)	-31 bp	0 bp	-	1 bp	0 bp	2 bp	United Kingdom (3-7yr)	0,4 %	•	1,7 %	0,4 %	1,2 %
3mth Libor (USD)	280 bp	-1 bp	-	39 bp	-1 bp	110 bp	Germany (3-7yr)		0,2 %	•	1,1 %	0,3 %	1,2 %
3mth Libor (GBP)	91 bp	1 bp	-	11 bp	0 bp	39 bp	Japan (3-7yr)		0,1 %	-	0,4 %	0,0 %	0,2 %
10-year US Treasury bond	255 bp	-19 bp		-61 bp	-14 bp	11 bp							
10-year German bond	15 bp	-8 bp		-33 bp	-10 bp	-29 bp	Equities**	Last	1wk		3mth	YTD	12mth
10-year French bond	65 bp	-5 bp	•	-18 bp	-7 bp	-16 bp	MSCI AC World	448	-0,4 %	•	-13,9 %	-1,6 %	-11,5 %
10-year UK bond	120 bp	-11 bp	•	-38 bp	-7 bp	-2 bp	Eurostoxx 50	2 955	0,6 %	•	-12,9 %	-1,6 %	-12,8 %
							DAX	10 417	0,3 %	•	-15,2 %	-1,4 %	-19,7 %
Credit		1wk		3mth	YTD	12mth	CAC 40 4 611		0,3 %	•	-15,7 %	-2,5 %	-10,6 %
BAML EURO Corp. IG		0,1%	-	-0,5 %	0,1 %	-1,1 %	S&P 500	S&P 500 2 448			-15,9 %	-2,3 %	-8,0 %
BAML EURO Corp HY		-0,4%		-4,2 %	-0,5 %	-4,4 %	FTSE 100 6 693		1,7 %	•	-10,1 %	-0,5 %	-9,0 %
BAML GBP Corp IG		0,7%	•	0,3 %	0,7 %	-1,7 %	SMI 8 466		3,3 %	•	-7,7 %	0,4 %	-7,6 %
BAML US IG		0,8%	•	1,1 %	0,7 %	-1,3 %	Topix 1 494		-0,5 %		-16,9 %	0,0 %	-16,0 %
BAML US HY		0,7%	•	-4,7 %	0,2 %	-2,5 %	IBOV Brazil	90 986	6,5 %	•	9,3 %	3,5 %	16,7 %
BAML Global EM Sov. Extern	al Plus	0,5%	•	-0,5 %	0,4 %	-4,9 %	MICEX Russia ***	2 376	2,1 %	•	-4,7 %	0,7 %	10,3 %
							MSCI EM	950	-0,3 %		-7,8 %	-1,7 %	-17,5 %
Exchange rates	Last	1wk		3mth	YTD	12mth	SENSEX 30 India	35 514	-0,8 %		-1,0 %	-1,5 %	6,4 %
EUR/USD	1,14	-0,3 %		-0,7 %	-0,7 %	-5,2%	Hang Seng (H-K)	25 064	-1,6 %		-7,2 %	-3,0 %	-15,1 %
EUR/CHF	1,12	-0,4 %		-1,3 %	-0,2 %	-4,2%	Shanghaï Composite	2 464	-0,8 %		-12,7 %	-1,2 %	-26,9 %
GBP/USD	1,26	-0,1 %	-	-2,4 %	-1,0 %	-6,5%							
USD/JPY	108	-3,0 %		-6,0 %	-1,7 %	-4,3%	Commodities	Last	1wk		3mth	YTD	12mth
USD/BRL	3,76	-3,0 %		-3,7 %	-3,2 %	16,0%	Brent	\$54,9	3,3 %	•	-35,6 %	3,3 %	-18,7 %
USD/CNY	6,87	0,1 %	-	0,0 %	-0,1 %	5,7%	Gold	\$1 289	1,1 %	•	7,3 %	0,6 %	-2,1 %
USD/RUB	68,7	-1,1 %		4,3 %	-1,4 %	20,3%	Silver	\$15,7	2,9 %	•	6,6 %	1,1 %	-8,7 %

	Thursday close
EUR/USD	1.14
GBP/USD	1.26
EUR/CHF	1.12
USD/JPY	108
Brent	\$54.9
Gold	\$1289

Performance should not been seen as a guarantee of future returns. Source: Datastream 04 January 2019. *Government bonds = 3-7 year returns. **Equities; total return in local currency. ***Price return for MICEX equity index. 1wk = 1-week change 3mth = 3-month change 12mth = 12-month change YTD = year-to-date change YoY = year-on-year change BAML = Bank of America Merrill Lynch JPM = JP Morgan IG = Investment Grade EM = emerging markets.

OTP banka structured products (pricing as of 7.1.2019.)

	ISIN	NAME	UNDERLYING	CURRENCY	BONUS	MATURITY	PRICE
1	XS1119148853	5Y EUR DEPOSIT LINKED NOTE	Košarica valuta	EUR	9% p.a.	10/12/2019	94,21%
2	XS1212271008	5Y EUR TWINWIN 65 SX5E100 CAP	Eurostoxx 50	EUR	sudjelujući	12/06/2020	102,30%
3	XS1265964210	5Y EUR DEPOSIT LINKED NOTE	WO Total, Repsol, Statoil	EUR	5,70% p.a.	16/10/2020	95,97%
4	XS1314889129	USD CAPPED & FLOORED FLOATER NOTE	USD LIBOR 3M	USD	1,70% p.a.	17/03/2021	96,56%
5	XS1334783617	AUD CAPPED & FLOORED FLOATER NOTE	AUD-BBR-BBSW	AUD	2,10% p.a.	29/04/2019	99,03%
6	XS1367217558	USD FLOORED FLOATER NOTE	USD LIBOR 3M	USD	1,50% p.a.	01/07/2021	97,77%
7	XS1416369285	3Y EUR PHOENIX PLUS WO	ENGIE, E.ON, Enel	EUR	3,0% p.s.	08/08/2019	102,51%
8	XS1417403265	3 Y USD CAPPED & FLOORED FLOATER NOTE	USD LIBOR 3M	USD	1,0% p.a.	12/10/2019	99,80%
9	XS1574509565	3Y EUR PH+ SECURITY WORST OF 70% CA FP MEO GY BN FP 1.50% PQ 22042020	WO Carrefour, Metro, Danone	EUR	1,50% p.q.	22/04/2020	70,35%
10	XS1574472384	3Y EURQ PH + WO 50% HUI SX5E 1.10% PQ 21042020	WO Eurostoxx 50, HUI	EUR	1,10% p.q.	21/04/2020	97,67%
11	XS1706791214	3Y EUR PHOENIX PLUS 60% WO EDF BNP CO 1,91%	WO EDF BNP CO	EUR	1,91% p.q.	04/12/2020	74,76%
12	XS1759355412	3Y EUR PHOENIX PLUS 60% WO ISP UCG 1,95% p q	WO ISP UCG	EUR	1,95% p.q.	01/03/2021	64,88%
13	XS1778765930	4Y EUR PH+ WO SPX,SX5E, CAC 1,0% P.Q.	WO SPX,SX5E, CAC	EUR	1,0% p.q	28/03/2022	88,93%
14	XS1778576535	5Y EUR PH+ WO 55% SX7E SXPP SXDP	WO SX7E SXPP SXDP	EUR	0,33% p.m	05/04/2023	77,22%
15	XS1778423894	5 Y USD PHOENIX PLUS SX7E 60% 1,415% p.q	Eurostoxx Banks	USD	1,415% p.q.	20/04/2023	71,58%
16	XS1778379898	5 Y USD PHOENIX PLUS SX7E 60% 1,30% p.q	Eurostoxx Banks	USD	1,30% p.q.	27/04/2023	69,08%
17	XS1797182869	18M EUR PHOENIX PLUS 80% VK	WO Vallorec, Arcelormittal	EUR	1,45% p.m	31/10/2019	32,45%
18	XS1816572785	18M EUR PHOENIX PLUS 80% VK FTI	WO Vallorec, Technip	EUR	1,75% p.m	16/12/2019	30,17%
19	XS1816572199	18M USD PHOENIX PLUS 80% VK MT SG CIB	WO Vallorec, Arcelormittal	USD	1,91% p.m	16/12/2019	29,58%
20	XS1816573247	5Y EUR PH+ WO 75% SX7E SXPP SXDP 0,33% P.M-SG CIB	WO SX7E SXPP SXDP	EUR	0,39% p.m	15/06/2023	79,21%
21	XS1842908557	4Y USD TWIN WIN CL1	CL1	USD	sudjelujući	08/08/2022	96,97%
22	XS1864698011	18M EUR PHOENIX PLUS 80% TUI BKNG TRIP CIB	WO TUI, BKNG, TRIP	EUR	0,95% p.m.	24/10/2020	89,09%
23	XS1864726242	4Y USD CAPPED AND FLOORED FLOATER	USD LIBOR 3M	USD	2,0% p.a.	26/10/2022	97,62%
24	XS1864647612	3 Y USD PHOENIX PLUS WO FP RDS PUT LEVERAGE 70% SG CIB	Total, RDS	USD	1,60% p.q.	01/11/2021	94,39%
25	XS1864640286	3 Y USD PHOENIX PLUS WO FP RDS PUT LEVERAGE 60% SGCIB	Total, RDS	USD	1,80% p.q.	01/11/2021	94,12%
26	XS1864598906	5 Y EUR PHOENIX PLUS ON SX7E SGCIB	Eurostoxx Banks	EUR	1,31% p.q.	13/11/2023	88,87%

Important: There is limited availability of structured products on secondary market so availability should be checked before every transaction.

Structured products bought on secondary market (pricing as of 7.1.2019.)

	(prioring do or 7.1.2010.)								
	ISIN	NAME	UNDERLYING	CURRENCY	BONUS	MATURITY	PRICE		
1	XS1456533634	5Y USD PHOENIX PLUS SECURITY 50% HUI 1.68% P.Q. 19102021	HUI	USD	1,68% p.q.	19/10/2021	100,35%		
2	XS1471994811	3Y USDQ PHOENIX PLUS 70% DAI GY 2.40% P.Q. NC2Q 06012020	Daimler	USD	2,40% p.q.	06/01/2020	70,96%		
3	XS1472027330	2Y USDQ PH+ WO 70% BMW GY DAI GY VOW3 GY 3.24% P.Q. NC2Q 140119	BMW, DAIMLER, VOLKSWAGEN	USD	3,24% p.q.	14/01/2019	57,53%		
4	XS1533380355	5Y EUR PHOENIX PLUS 50% CO FP 1,81% P.Q. NC2Q 12052022	Casino Guichard	EUR	1,81% p.q.	12/05/2022	64,77%		
5	XS1574623341	3Y CHF PHOENIX PLUS 60% 70% LH	Lafarge Holcim	CHF	3,0% p.s.	22/04/2020	81,43%		
6	XS1555608782	5Y USDQ PHOENIX PLUS STEP DOWN 50% CO FP 2,20% P.Q.	Casino Guichard	USD	2,20% p.q.	16/05/2022	64,52%		
7	XS1511962331	3Y USD PHOENIX PLUS 80% HUI 7.60% P.S.	HUI	USD	7,60% p.s.	03/03/2020	81,21%		
8	XS1622385232	5Y EUR PHOENIX PLUS 70% BNP FP 2.18% P.Q. NC2Q 06062022	BNP	EUR	2,18% p.q.	06/06/2022	61,82%		
9	XS1570747094	5Y EURQ PH+ SD SC 75% NOVN SAN PFE ROG 2.12% PQ NC2Q 270622	WO Novartis, Sanofi, Pfizer, Roche	EUR	2,12% p.q.	27/06/2022	93,39%		
10	XS1583545865	5Y EUR PHOENIX PLUS 60% CO FP 2% P.Q.	Casino Guichard	EUR	2,0% p.q.	08/08/2022	66,01%		
11	XS1622812326	2Y EUR PHOENIX PLUS WO 80% CS FP BNP FP INGA NA 7.62% P.S. 21082019	WO AXA, BNP, ING	EUR	7,62% p.s.	21/08/2019	52,26%		
12	XS1620557394	5Y EURQ PH+ SECURITY WO 75% SX5E CAC SMI 1.02% P.Q. NC4Q 29092022	WO SX5E,CAC, SMI	EUR	1,02% p.q.	29/09/2022	92,44%		
13	XS1513289469	2Y USDQ PH+ STEP DOWN WO 60% GG NEM ABX 2.40% P.Q. 17052019	WO Goldcorp, Newmont mining, Barrick gold	USD	2,40% p.q.	17/05/2019	90,54%		
14	XS1669740976	3Y USDQ PH+ SD WO 70% 2914 JT DAI GY VOW3 GY 2.95% P.Q. 30102020	WO Volkswagen, Daimler, JT	USD	2,95% p.q.	31/10/2020	60,63%		
15	XS1658366932	4Y EUR PH+ SD SEC WO 57% RWE EOAN ENGI 1,375% P.Q.	WO EOAN, ENGIE RWE	EUR	1,375% p.q.	07/12/2021	97,20%		
16	XS1667712852	5Y EUR PH+ 60% ACA FP 1,75%	Credit Agricole	EUR	1,75% p.q.	22/12/2022	68,05%		
17	XS1667711961	2Y EUR PH+ 70% RNO FP 2%	Renault	EUR	2,0% p.q.	08/01/2020	69,05%		
18	XS1706665269	2Y EUR PHOENIX PLUS WO 80% CS FP RNO FP 16.35% P.A. 20122019	Renault, AXA	EUR	16,35% p.a.	20/12/2019	59,82%		
19									
20									

GLOSSARY

Acc on m odative M one a ny Poicy: when a central bank attempts to expand the overall money supply to boost the economy when growth is slowing by lowering the interest rate or by purchasing Treasury bonds.

Ba s S P o nt S A unit that is equal to 1/100th of 1% and used to denote the change in a financial instrument.

B a r an investor who believes, for any technical or fundamental reason, that a security or the broader market will decline significantly. A bear takes the appropriate steps to limit losses during the period that they believe that the security will decline.

B or expa I ndex: The Ibovespa Index is a gross total return index weighted by traded volume & is comprised of the most liquid stocks traded on the Sao Paulo Stock Exchange.

BoE: Central Bank of Canada **BoE**: Central Bank of England **BoJ**: Central Bankof Japan

CPI (C onsum er P ic e1 ndex): measures changes in the price level of a market basket of consumer goods and services purchased by households.

Credt if sk credit risk is the chance that a bond issuer will not make the coupon payments or principal repayment to its bondholders. In other words, it is the chance the issuer will default.

D élati on a general decline in prices, often caused by a reduction in the supply of money or credit. Deflation can be caused also by a decrease in government, personal or investment spending.

EPS (Earning SP er Share): the portion of a company's profit allocated to each outstanding share of common stock. Earnings per share serves as an indicator of a company's profitability.

ECB (Eu rop a nC ent al Ba n): created in 1998, the European Central Bank determines the monetary policy to be adopted within the Eurozone. To do so, it has various means, in particular the key interest rates. The ECB is responsible for the single currency. Its main mission consists of maintaining price stability within the Euro zone.

EM/ EC (Em eg i mg market st c ou nt ii es): markets/ countries in the process of rapid growth and industrialization.

Equity Risk Premium: The excess return that an individual stock or the overall stock market provides over a risk-free rate.

Euros αx50: A market capitalization-weighted stock index of 50 large, bluechip European companies operating within eurozone nations.

Fed (Federal Reserve): central bank of the United States and controls the money supply.

FOMC (Federal Op en Market C on mitt e): The branch of the Federal Reserve Board that determines the direction of monetary policy.

Gua a n eed capital: on maturity, a capital-guaranteed structured product repays a minimum 100% of the capital invested on expiry. However, the investor bears the risk associated with the issuer of a structured product. If the issuer defaults, there is a risk of loss of capital.

Ha ug S eng i ndex (H ong-K ong I ndex): A market capitalization-weighted index of 40 of the largest companies that trade on the Hong Kong Exchange. The index aims to capture the leadership of the Hong Kong exchange, and covers approximately 65% of its total market capitalization.

I westment-gade bonds a rating that indicates that a municipal or corporate bond has a relatively low risk of default.

ISM Ma nufactu i ng I ndex: monitors employment, production inventories, new orders and supplier deliveries.

I sau er. in the case of a structured product, an issuer is an entity that issues and distributes investment products. An issuer may be a bank or a company created specifically for this purpose. In the case of a bond, an issuer is an entity (government, company, government

agency etc.) that issues bonds and borrows the amounts required for its financing.

Long/ Short Strategy: An investing strategy of taking long positions in stocks that are expected to appreciate and short positions in stocks that are expected to decline

Maturity date: in finance, maturity or maturity date refers to the final payment date of a loan or other financial instrument, at which point the principal (and all remaining interest) is due to be paid. The term fixed maturity is applicable to any form of financial instrument under which the loan is due to be repaid on a fixed date.

MSCI World Index: index designed to provide a broad measure of equity-market performance throughout the world. The Index is maintained by Morgan Stanley Capital International, and is comprised of stocks from both developed and emerging markets.

Overweight: An analyst's opinion regarding the future performance of a security. Overweight will usually signify that the security is expected to outperform either its industry, sector or, even, the market altogether.

P/B Value (Price/ Book value: a ratio used to compare a stock's market value to its book value. It is calculated by dividing the current closing price of the stock by the latest quarter's book value per share.

P/E ati o(Pic &Earning ati o): the ratio [Share price/earnings per share] reflects the trading price of a share in relation to the expected earnings. As such, the higher this ratio, the more expensive the stock, and vice versa. Note: the P/E ratio also depends on profit growth; companies with high profit growth tend to have a higher P/E.

PMI c onp ost e: composite of five of the survey indices. These are New orders, Output, Employment, Suppliers' delivery times (inverted) and Stocks of purchases

PMI (Purcha sing Managers Index): Economic indicator of the manufacturing sector

Pro et ed capital: a product with protected capital does not guarantee the repayment of all the capital invested on maturity. The main risk associated with this type of product is a risk of capital loss, linked to fluctuations in the capital markets. There is a risk part or all of the capital may not be returned, depending on the type of protection.

QE (Qua mative Ea s mg): An unconventional monetary policy in which a central bank purchases government securities or other securities from the market in order to lower interest rates and increase the money supply.

Quately Earning sR p at: A quarterly filing made by public companies to report their performance. Included in earnings reports are items such as net income, earnings per share, earnings from continuing operations and net sales. These reports follow the end of each quarter. Most companies file in January, April, July and October.

S&P500 (SPX I ndex): An index of 500 stocks chosen for market size, liquidity and industry grouping, among other factors. The S&P 500 is designed to be a leading indicator of U.S. equities and is meant to reflect the risk/return characteristics of the large cap universe.

Structured product: structured products are investment solutions comprised of a number of financial instruments. They combine one or more financial assets such as equities, currencies, interest rates etc. with a more sophisticated options component.

T pix s c ki ndex: an index that measures stock prices on the Tokyo Stock Exchange (TSE).

Underw eight: An analyst's opinion regarding the future performance of a security. Underweight will usually mean that the security is expected to underperform either its industry, sector, or even the market altogether.

US D **olarI** ndex (DXY): A measure of the value of the U.S. dollar relative to majority of its most significant trading partners.

Valuation the process of determining the current worth of an asset or

Valuati onm & ic: assessment method to determine the valuation of an asset such as the P/E for equities.

V **batility**: volatility is a measure for variation of price of a financial instrument over time.

EXPLANATION OF RISK LEVELS

For example, risk level R1 corresponds to a defensive risk profile. These indicators are based on the 1-year 95% Value at Risk (VaR). VaR is a measurement of the maximum amount a portfolio could lose under normal market conditions over a given period with a given probability. If the 1-year 95% VaR amounts to x%, this means that there is a 95% probability that the portfolio will not lose more than x% of its value in one year.

	4 - Highest Risk
There is a 95% probability that the product will not depreciate in value in one year. There is a 95% probability that the product will not lose more than 15% of its value in one year. There is a 95% probability that the product will not lose more than 15% of its value in one year. There is a 95% probability that the product will not lose more than 15% of its value in one year.	ose of 5% probability

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Risk level

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In order to draw our clients' attention to the risk associated with each investment solution, each product is classified according to its specific risk level, on a risk scale ranging from the lowest level of risk to the highest level of risk as shown in table on previous page.